

FURNITURE AND HARDWARE

WHY PAY
MORE?

I SELL FOR LESS

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MORE?

This is an Important Advertisement Directed to the People of Phoenix and All Arizona

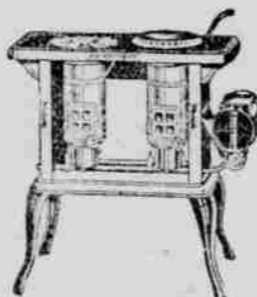
The former stock of this store was taken over at a very low sacrifice price. In addition I have just received and unloaded eight carloads of new furniture direct from the factories. I bought at the lowest possible cash discount price in carload lots. On the basis of tremendous purchases, to get the very lowest possible prices I sell in big volume at a very small margin above the manufacturers' cost to me as a retailer and wholesaler. No one can possibly sell for less.

Other carloads are ordered and on the way. You can help to keep the prices very low in Phoenix by buying from me. Why pay more? "I sell for less." Come to my store and let me prove this assertion.

Among the carloads of new furniture direct from the factory just unloaded are, one carload of stoves, two carloads of dressers and bedroom furniture, two carloads of chairs, one carload of beds, springs and couches and one carload of mattresses.

I have taken great pains to have exact reproductions made, have gotten the illustrations from the manufacturers themselves for the articles advertised in order that out of town buyers, particularly, and the people generally reading this advertisement, might know just precisely what is offered.

NEW PERFECTION OIL COOK STOVES



Here is one of the most useful and one of the most essential good buys you can possibly make. It is as you know, put out by the Standard Oil Company in vast numbers. Every woman, regardless of the size of her house, should have one in her kitchen for quick use, remembering that a meal costs practically nothing to cook, and heat is instant with this oil cook stove.

I have many sizes and styles, including those with bake ovens, and the very latest improvements in the way of glass and visible reservoirs. The style as exactly pictured here is

\$6.70

Seamless Drip Pans



Here is something very interesting, and will greatly please every woman. It is something that means the very best flavor to the cooked article. This Nesco seamless drip pan is a one-piece construction, with rounded corners, and electrically welded clips. It is absolutely sanitary. See it and you will appreciate it. I offer this to you right now at the surprisingly low price of only

10c

Fry Pans



In our tremendously large stock of cooking utensils we offer many rare bargains; as is indicated by this item. Here is a fry pan stamped from one of the best polished sheet steel with patent turn cold grip handle, well made. As usual I will sell for less. The price is

10c

To Out of Town Buyers

The out of town mail order buyer is perfectly safe because my advertisements show pictures as well as specifications and prices. Understand that "I sell for less" and that you save big money right now by ordering from Hal L. Bird. If you can't come in, send your mail order.

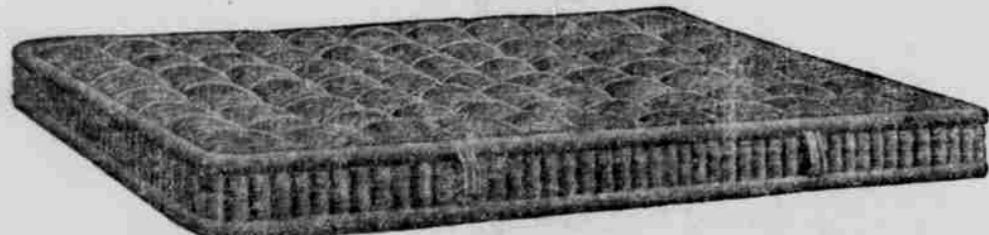
Coal or Wood



This stylish coal or wood heater No. 550 at lowest price ever quoted on a genuine oak stove. A reliable stove; body of heavy blue steel, air tight joints at top and base, heavy single fire pot. Grate for wood or coal highly ornamental nickel foot rails

\$5.45

Sound refreshing sleep means clear brain and strong muscle



GREATEST KNOWN MATTRESS VALUES

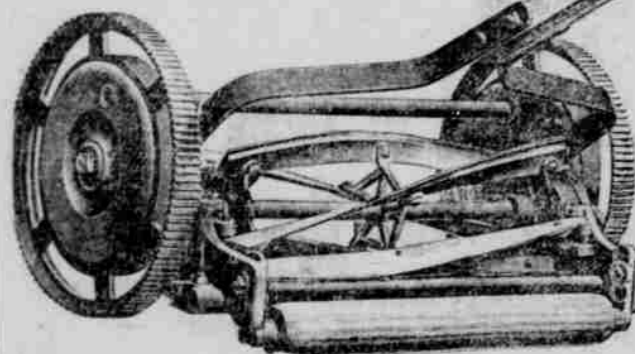
Supreme comfort and greatest quality. The Boston guaranteed cotton mattress. Made with very best tickings. Purchased in full carload lots, enables us to offer you this excellent Roll Edge, 30 lb. Mattress for only

\$5.95

I Sell For Less

LOOK AT THIS!

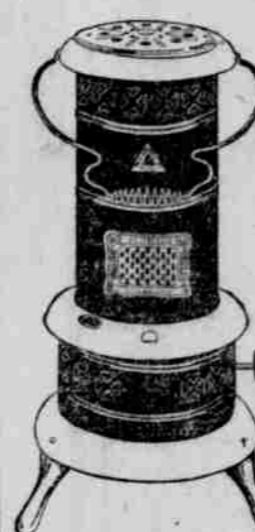
I personally guarantee this mower to equal any one manufactured regardless of price—Satisfaction guaranteed or money refunded



Celebrated Stanley Make

You will need a lawn mower in a few days. Knowing the season I am prepared for your wants. Here is a full ball bearing, high ten-inch wheels, five blade reel knife, made of best tested crucible steel. It has a 14-inch cut. Everyone acquainted with tools in America knows that "Stanley" means high grade quality. This celebrated Stanley Lawn Mower as pictured hereon, at the ridiculously low price of

\$8.48



The best known and most satisfactory oil heater in the market, or sold anywhere, is the famous Standard Oil Co.'s Perfection Smokeless Oil Heater. "Warmth and cheer." Look at the picture, an exact reproduction, furnished us by the manufacturer. You have often seen it. It is one of the most comfortable items that at a very small cost that can be used in any home or in any office. Can be picked up and carried anywhere. It is very neat and very attractive in design. We have bought a big quantity. You can get one of these world standard, nationally advertised Perfection Oil Heaters from Hal L. Bird for

\$3.12

COAL WOOD OR GAS

Famous Peninsular Range

Beautiful white enamel oven door and white enamel backs under the warming closet.



The Peninsular combination coal, wood and gas range, always ready, winter or summer. Nationally known; standard for durability, convenience and economy. This stove is truly a sensation; a plum of triumph; a wonderful achievement of stove makers' art. This illustration is an exact reproduction of the stove in our stock. It has 8 hole cooking top, 4 for coal or wood, 4 for gas. Cook and bake with coal, wood or gas. An everlasting stove unexcelled in appearance. Weight 500 lbs. The regular price of this stove has been \$75. This Assignee's sale price

\$67.50

The well known line of ranges is sold on easy payments if desired.



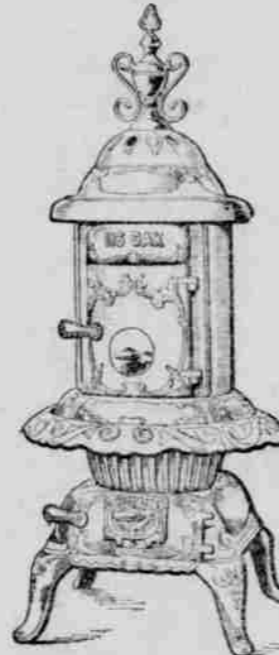
Victor Air Tight Heaters

Simple, attractive, highly efficient. Very Special. Body and top high grade uniform color, blue steel. Heavy cold roller steel bottom, steel legs. One-piece corner with ornamental urn screw draft damper. In 3 sizes.

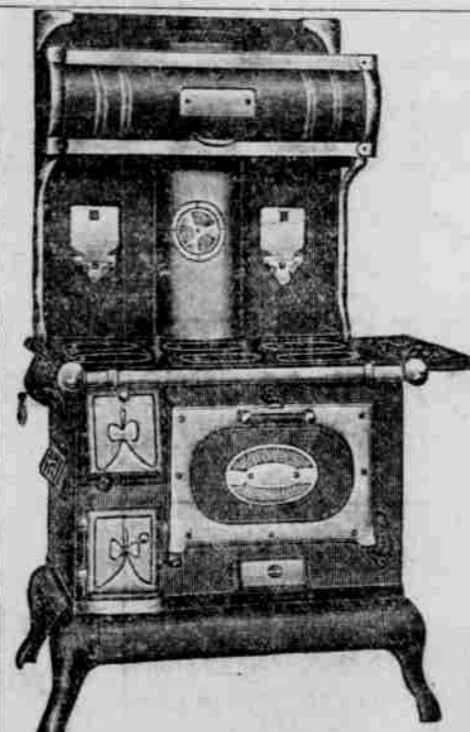
95c, \$1.50 and \$2.10

I SELL FOR LESS

Garland and Peninsular Heating Stoves



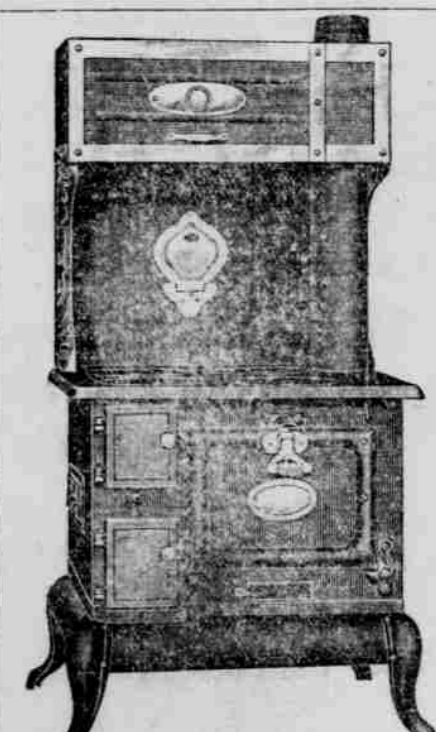
The Garland and the Peninsular stoves are nationally known. They are ornamental and effective. Both makes are famous for fuel saving and heat giving quality. No better guarantee can be made for any stoves than either the name Garland or the name Peninsular, they are American household words. I have them in all styles and all sizes, and suitable for any office, any hall, any school, any church. I am making the prices so low that you will have to see them to fully appreciate this fact.



6-Hole Steel Range

The best modern craftsmanship supplies this new pattern. Noted for its excellent features, efficiency and pleasing appearance. It is electrically welded, eliminating unsightly rivets, and practically sealing it hermetically, insuring best results in baking. Finest quality blue steel, heavy gauge one piece oven. Extra heavy asbestos lined flues, spring balanced oven door, heavy three-piece hot blast fire back. Duplex grates for burning either wood or coal. Has all modern inside improvements for developing very best baking and cooking results. Full Nickel finish. Will sell at astonishingly low price

\$29.80



A Remarkable Steel Range, Junior

The Junior Range is offered to those with whom price is chief consideration. Its low cost is due to plainness of design without sacrifice of quality. Takes very little fuel and will cook and bake equal to any of the best ranges. Body fine quality, blue steel, square oven made of one piece of 20 gauge steel. Top asbestos lined insuring uniform baking. Spring balanced oven door. A perfect stove, plain but attractive, with nickel finish. Price

\$19.60

With water coil fitted \$1.50 extra

Hal L. Bird

FURNITURE and HARDWARE

North Second St. and

122 East Adams St.

Opposite Republican Office

I am offering at these astonishing low prices, high grade clean quality goods. The illustrations are all exact reproductions. You know just exactly what I am offering.

My prices must convince you that I sell for less. A tremendous stock is carried in crowded warehouses on the railroad tracks.